**Proposal for DTDC Ecommerce logistics services**

**To,**

**The Funky Store Subject: Proposal.**

Greetings from DTDC Ecommerce!

We thank you for the courtesy extended to the undersigned when we had interacted with you. Reference to our discussions please find below our credentials & commercials for rendering e-retail logistics services to your organization.

## Who We Are & What We Do

DTDC Ecommerce is a DTDC initiative to provide specialized e-retail logistics solution. It is the 1st pan India delivery network exclusively focused on e-retail logistics. At DTDC Ecommerce, we combine the network strength and wide serviceable reach of DTDC with customized processes and technology designed for e- retail logistics. As part of logistics solution for e-retail we have two delivery services DTDC Ecommerce Express &DTDC Ecommerce. Our service suite also includes Collect on Delivery (COD), Reverse pick up for returns & exchanges and Warehousing.

## Why DTDC Ecommerce

We understand your business and know the importance of a good delivery.We are passionate about making sure your brand image is enhanced through a seamless logistics experience.

DTDC Ecommerce offers services that are all about giving you superior value, coupled with the flexibility and reliability to grow your e-retail business. We have the reach, size, speed and agility to handle any volume of business. As a third-party logistics service provider, we appreciate that your customers are increasingly seeking out improved levels of service. We work with you to synchronize the experience you want to give to your customers with services, technology and processes focused on e-retail to ensure constant visibility of shipments and real time flow of information. We also offer a variety of tracking & reporting tools at your disposal to facilitate smooth business operations.

As discussed with you kindly find the best rates for your account, offered by DTDC Ecommerce.

We thank you for giving us this opportunity and look forward to serve you as a complete logistics solutions provider.

Best Regards ATK Express LLP

# Rate Chart : -

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Ecommerce Priority - 7X** | | | | | | | |
| **Weight** | **City** | **Region** | **Zone** | **Metro** | **RoI- A** | **RoI- B** | **Spl dest.** |
| **500 GM** | **42** | **49** | **55** | **74** | **75** | **79** | **90** |
| **Additional 500 GM** | **20** | **24** | **31** | **55** | **59** | **63** | **75** |
| **Additional Per KG |  > 5 KG** | **28** | **32** | **52** | **102** | **111** | **119** | **136** |
|  |  |  |  |  |  |  |  |
| **Ecommerce Ground Express - 7D** | | | | | | | |
| **Weight** | **City** | **Region** | **Zone** | **Metro** | **RoI- A** | **RoI- B** | **Spl dest.** |
| **500 GM** | **35** | **39** | **46** | **52** | **56** | **62** | **69** |
| **Additional 500 GM** | **18** | **21** | **27** | **35** | **39** | **46** | **52** |
| **5 KG** | **25** | **28** | **34** | **38** | **49** | **59** | **73** |

**Other Criteria: -**

|  |  |
| --- | --- |
| **Subject** | **Criteria** |
| Cash on Delivery (COD) charge. | Rs. 30 or 2% of invoice value whichever is higher |
| Packing Charges | Would be confirmed on case-to-case basis |
| RTO charge | Equivalent to Forward charges as above |
| Reverse Pickup Charges | 95 Rs additional per consignment |
| Pickup Charges | Would be confirmed on case-to-case basis |
| API Integration | No charges. |
| Volumetric Weight Surface | L x B x H (in cm)/ 4750 |
| Volumetric Weight Air | L x B x H (in cm)/ 5000 |
| Fuel Surcharge | Would be 0% on above rates. |
| Risk Surcharge or COF (Select One) | 2% or 0.2% of the invoice value |

# Zonal Structure

|  |  |
| --- | --- |
| **Within Zone:** | Maharashtra, Goa, Gujarat. |
| **Metro:** | Mumbai, Delhi, Bangalore, Chennai & Kolkata. |
| **ROI :** | State Capitals, Tier 1 Cities and Key Tier 2 Cities, Tier 2 and Tier 3 Cities. |
| **Spl Destinations:** | East,North East, Andaman & Nicobar, J&K,HimachalPradesh,Agartala(Tripura),Dimapur,Imphal(Nagaland)  ,Port Blair. |

|  |
| --- |
| **Other Terms: -** |
| * Chargeable weight shall be rounded off to next Kg. * GST extra as applicable. |
| * Billing cycle would be every 15 days. Payment to be done within 48 hrs since bill submission. |
| * The Agreement will be valid till 31st March 2024.Rates for financial year 23-24 would be Mutually agreed.   **Our Contact Details: -** |

* Customer Care :
  + Mrs Minal Belakar. Mob: 9607278665. Email id :

[service.punemf@dtdc.com.](mailto:service.punemf@dtdc.com)

* + Mrs Anuja Zore . Mob: 9607278662. Email id : [css.west@atkexp.com](mailto:css.west@atkexp.com).
* Key accounts manager:
* Mr. Vilas Pawar – 9172231208 Email id : [bm.kot@atkexp.com](mailto:bm.kot@atkexp.com)
* Area Manager:
  + Mr Pradeep Thosar. Mob:9172231190. Email id :[pradeep@atkexp.com](mailto:pradeep@atkexp.com) .
* General Manager:
  + Mr Anmol Singh. Mob:9823171062. Email id : [anmol@atkexp.com](mailto:anmol@atkexp.com) .
* Billing Department:
  + Ms Suvarna Kadam. Mob: 9172231204 ,Email id: [billing@atkexp.com](mailto:billing@atkexp.com) .
* Accounts and Finance Department:
  + Ms Anagha Nanawade. Mob: 9172231204 ,Email id: [accounts@atkexp.com](mailto:accounts@atkexp.com) , [cfo@atkexp.com](mailto:cfo@atkexp.com)

**The Funky Store ATK EXPRESS LLP**

**Signature with seal/ stamp of the customer Signature with seal / stamp.**

**We Appreciate Your Business**

**Thank You for Making us The Largest Express Company of the Country**